

photo: kennymatic



the power of

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EAST COAST
ENERGY GROUP

EAST COAST ENERGY GROUP

EC POWER AND GAS
EC MECHANICAL
EC PETROLEUM



THREE DYNAMIC COMPANIES, ONE OVERRIDING PROMISE:

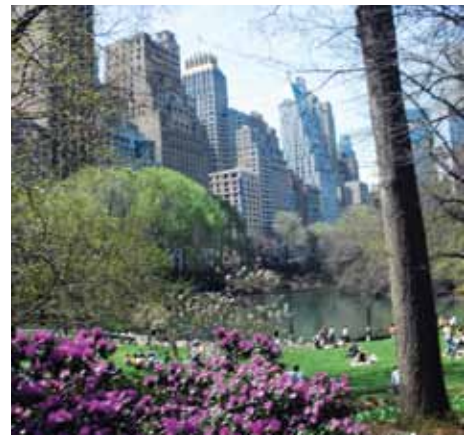
East Coast Energy Group is dedicated to providing our clients with innovative energy conservation solutions, maximum cost savings and the highest level of service. Our three companies do this by managing your energy. We adopt 21st century, cutting-edge technology, provide our team with ongoing factory training, and we maintain a hands-on management presence and commitment to the highest caliber performance.

ecenergygroup.com

“After assessing the demands of all of our properties, East Coast formulated customized pricing contracts for each one. Their consultative approach helped maximize savings and minimize risk, and we stayed in budget.”

– Trinity Real Estate

CONTINUITY, EXPERIENCE, & INSIGHTS.



East Coast Energy Group is comprised of East Coast Power and Gas, East Coast Mechanical, and East Coast Petroleum – founded in 1993. The three companies serve the New York metropolitan area and beyond.

While other energy companies come and go, East Coast has developed ongoing relationships and a high level of trust with our customers. When you work with us, you benefit from years of experience, the synergies of cohesive teams, and service that is unparalleled in the industry. Whether we’re delivering petroleum, gas, electricity, or servicing a building, our long-term relationships with our clients and our years of experience with energy markets help our clients reach their goals.

We don’t just “deliver energy,” we deliver value, our clients appreciate the collective strengths our three companies provide. Privately owned by a core management team, we believe in slow, consistent growth, year after year. At East Coast our prices are competitive and we provide service that no one can compete with.



EAST COAST POWER AND GAS PLANNING FOR THE LONG TERM. SAVING EVERY DAY.

East Coast Power and Gas works with moderate to large natural gas and power users. Our approach is consultative; we meet with clients to discuss their specific energy and financial goals. We use these meetings to develop an energy procurement plan that meets their need to manage risk. Risk adverse clients often prefer to lock in the supply cost to meet their product pricing stability requirements. Our fixed-price programs for both natural gas and electric achieve these objectives. Other clients like to take advantage of the lower prices, yet want some insurance to manage the risk of price spikes. We provide a price structure with a variable NYMEX and NYISO price — with a cap to limit the upside risk. Clients with more risk tolerance prefer to float their costs with the market. We offer them costs tied to the NYMEX and NYISO, plus a margin.

What differentiates East Coast is the personal service, customization, and keen understanding of the energy markets that we bring to the table. With a background in finance, we offer big-picture planning to the energy equation, planning that ultimately provides long-term savings and quantifiable efficiencies. Simply put, we simply save you money.

“East Coast Power and Gas worked with us to develop a plan that allowed us to take advantage of commodity prices that were going down while protecting us from market volatility. As a result of their plan we saved over 20% on our energy last year.”

– Interfaith Medical Center



“East Coast is one of the most effective, efficient and high quality contractors. We are very happy with the workmanship on the three projects they have done.”

– Brian Cheigh, Enterprise Community Partners, Inc.

EAST COAST PETROLEUM **RELIABLE DELIVERY. COMPETITIVE PRICING.** **A COMMITMENT TO PROFESSIONALISM.**

East Coast Petroleum has been a proud member of the New York Oil Heating Association since 1993. With a fleet of owned and operated vehicles and a staff of skilled technicians, we’re known for on-time deliveries and courteous, dependable service throughout the metropolitan area.

At East Coast we offer our customers automatic and will call deliveries, price protection programs, biofuels, and budget plans. When one of our customers requests automatic deliveries our computer software works off of a degree day system, which incorporates the outside temperature and the customer’s profile to calculate when a delivery is needed. This means our customers never have to call or wait for their fuel to arrive. Our system eliminates the constant worry of checking the gauge or running out of fuel.

East Coast Petroleum works closely with East Coast Mechanical, ensuring continuity and rapid resolutions should a problem arise. Our clients value our dedication, round-the-clock support and our forward thinking approach to heating.



All deliveries are made by oil trucks owned and operated by East Coast.





EAST COAST MECHANICAL **MAXIMIZING PERFORMANCE.** **MINIMIZING RISK.**

East Coast Mechanical provides full mechanical services from repair to installation so our clients have trouble-free heating seasons. A majority of New York's prominent medical and health centers, major universities and many of the most prestigious addresses on Wall Street and in Midtown Manhattan, trust us when performance is mission critical.

There's a reason they all rely on East Coast Mechanical. No company in the Metropolitan area has a better track record. Our diagnostics, professionalism, hands-on management and our team's dedication are second-to-none. We offer the newest and most efficient equipment available and are the factory authorized service for A.O. Smith, Lochinvar and Riello. We also work closely with building owners and management to make sure each building meets its operating budget.

At East Coast we do not outsource any of the work. We hold every required license for the industry: Oil burner installers license, plumbing license, electrical license and all necessary welding certifications.

Installations of new equipment save our clients an average of 40%.

“Our hospital had a catastrophic boiler failure that our old boiler company could not repair. East Coast Mechanical brought in an emergency temporary boiler and had the facility running in 4 hours. We have been using them ever since.”

– Metropolitan Jewish Geriatric Center



TRUE 24-HOUR SERVICE.

Buildings that truly cannot afford interruptions count on the team at East Coast. With 45 factory-trained union technicians and over 20 vans on the road, there is virtually always an East Coast technician in your area. Our response times set the standard for the industry. We have a reputation for minimal service interruption and have our own fleet of mobile steam trailers. These units are capable of providing heat and hot water during a crisis. Of course our clients get priority service.

PROACTIVE ENERGY CONSERVATION.

At East Coast, we not only diagnose and solve problems extremely quickly, but we assess your building's energy use and systems. The changes we suggest conserve energy, and anticipate and work around possible problems. The repairs we recommend and the equipment we can install can save an average of 40%.



“East Coast modernized our heating equipment with state-of-the-art boilers and burners. As a result we lowered our energy costs by over 40%. The whole experience was seamless and the results speak for themselves.”

– Christ the King
Regional High School

SERVICES AND CAPABILITIES

- All major welding repairs
- Any and all heating installations
- All gas and oil burner repairs
- All electrical control problems
- All plumbing repairs
- Steam and hot water specialists
- High pressure steam specialists



EC P&G

East Coast Power & Gas

330 Sunrise Hwy., Suite 100
Rockville Centre, NY 11570
516.442.0155 | 800.545.9155
ecpowerandgas.com



EC MECHANICAL

East Coast Mechanical Contracting Corp.

340 Jackson Ave
Bronx, NY 10454
718.402.5107 | 800.545.9155
ecmechanicalny.com



EC PETRO

East Coast Petroleum

340 Jackson Ave
Bronx, NY 10454
718.402.5107 | 800.545.9155
eastcoastpetro.com